

The Hidden Cost of Rework.

Why growing businesses
lose money, time and
momentum - and how to
spot it before it compounds.

A 7-MINUTE BUSINESS
PERFORMANCE CHECK

UK BUSINESS REALITY

38.4%

Five-year survival rate for UK businesses
born in 2019.

Growth is difficult. Efficient, controlled growth
is harder.

Growth does not automatically create a better business.

HIGH GROWTH

4.9%

of UK businesses with 10+ employees were classed as high-growth in 2024.

INFORMATION FRICTION

62%

of Microsoft survey respondents said they struggle with too much time spent searching for information.

AUTOMATION
POTENTIAL

58%

of current work hours across 10 European countries could theoretically be automated using existing technologies.

The constraint is rarely effort alone.

The recurring issue is whether the business has the right financial visibility, processes, systems and decision-making structure. Adding more people or more technology before fixing those foundations can simply make waste more expensive.

Five places performance quietly leaks.

Rework is the extra cost, time or management attention created when the underlying problem has not been fixed properly.

01

Cost leakage

Subscriptions, suppliers, duplicated work and weak planning quietly increase the cost base.

Ask: What costs increased without a deliberate decision?

02

Decision lag

Leaders act late because reporting is slow, incomplete or not trusted.

Ask: Which important decisions are being made with incomplete information?

03

Process friction

Email, spreadsheets, checking, chasing and approvals compensate for weak workflows.

Ask: What work is routinely done twice?

04

Capacity drag

Headcount is added to absorb workload before the system itself is improved.

Ask: Where are you hiring because the current process cannot cope?

05

Growth strain

Revenue grows faster than finance, operations, management systems or delivery capacity.

Ask: What would break first if revenue increased 30% next month?

REWORK

Money, time and momentum spent compensating for a problem that should have been designed out, fixed at the cause, or prevented from returning.

Your 5-minute Business Rework Score.

0 1 2
No Sometimes Frequently

01	Important data is entered into more than one system.	0	1	2
02	Management reports require manual work every month.	0	1	2
03	Costs have increased faster than expected.	0	1	2
04	People regularly chase colleagues for approvals or information.	0	1	2
05	Critical processes depend on one person.	0	1	2
06	Projects frequently miss dates or budgets.	0	1	2
07	The team uses spreadsheets to compensate for systems that do not work.	0	1	2
08	You cannot quickly explain which customers or products are most profitable.	0	1	2
09	Repetitive tasks exist that could probably be automated.	0	1	2
10	A problem that was supposedly fixed has returned.	0	1	2

0-5

Controlled

Some friction, but no obvious systemic rework.

6-12

Rework emerging

Several areas deserve investigation before they compound.

13-20

Structural rework

The business is likely compensating for underlying operating or financial problems.

Don't fix everything. Fix the constraint.

Use the score as a starting point, not a diagnosis. The next step is to locate the constraint that is creating the most cost, delay or management drag.

If cost is the issue

- Supplier spend
- Duplicated software
- Workflow cost
- Project leakage
- Unnecessary manual activity

If time is the issue

- Re-entry of information
- Approvals
- Handoffs
- Reporting
- Repeated checking

If finance is the issue

- Cash visibility
- Management accounts
- Forecast accuracy
- Margin visibility
- Decision-useful reporting

If growth is the issue

- Capacity
- Cash requirement
- Margins
- Systems
- Management information

Simplify →
Standardise →
Automate

Automation is most valuable after unnecessary steps have been removed and the workflow is stable. Automating a broken process usually makes waste happen faster.

This is the problem NoRework was built to solve.

Business problems rarely sit neatly inside one department. NoRework looks across the business, identifies the root cause, and helps implement the right solution.

A cost problem may be operational.

A finance problem may be a process problem.

A growth problem may be a capacity problem.

An automation opportunity may first require process redesign.

EXPERIENCE BEHIND THE APPROACH

£200K+

Annual savings delivered through cost and operational optimisation experience in a single company.

£500K+

Revenue reached within three years by a business launched with our involvement.

30+

Companies whose finance operations have been managed simultaneously.

Millions+

Learners reached by products developed with our involvement.

◆ NoRework

Finance, Operations, Growth. Do it right, First time.

These figures reflect experience brought into NoRework through prior roles and businesses. They are examples of experience, not guarantees of future results.

YOUR NEXT STEP

What did your score reveal?

If you already know the problem, talk to us about it. If you only know that something is wrong, start with Find My Rework.

I know what I need.

A 30-minute conversation about the problem, what you have tried, and what may make sense next.

[Book a Conversation →](#)

I'm not sure what the real problem is.

A structured diagnostic to identify where the business is losing money, time or momentum - and what should be fixed first.

[Find My Rework →](#)

NoRework helps founders and growing businesses across business launch, finance, cost optimisation, process improvement, automation and growth.

SCAN TO CONTINUE



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